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TAM International Implements Strategic Restructuring
New regional structure supports and strengthens TAM’s growth objectives

HOUSTON – August 12, 2015 – TAM International, an independent oilfield services company providing inflatable and swellable packers to the oil and gas industry, has restructured its regional businesses into two individual hemisphere-based groups in order to achieve higher performance rates and streamline its business objectives.

In the new organizational structure, the Western and Eastern Hemisphere Operations will now function as two separate teams.

Steven Scott, Vice President of TAM’s Eastern Hemisphere Operations, overseeing Europe, Africa, Russia, FSU, and the Middle East, has added Asia Pacific to his group. Steven has successfully transitioned across roles in sales, business development, and operations during his 28 years with TAM International.

“The new structure will allow us to grow the business using a more streamlined approach. Sharing our many successes across the region will continue to deliver value to new and existing customers. TAM can provide innovative solutions to specific challenges – that’s what has made TAM International successful,” said Steven.

As the Eastern Hemisphere demand continues to grow exponentially, Steven plans to organize his team to further educate the marketplace about TAM’s offerings and competitive advantage.

The restructuring has also focused its efforts on the Western Hemisphere. Ray Frisby is now Vice President of TAM’s Western Hemisphere Operations, including the U.S., Canada, Mexico, and Latin America. Ray has been with TAM since 2012 and brings more than 25 years of expertise from the oilfield sector to his current role.

“With the ever-changing environment in the marketplace, it’s crucial that we allocate the necessary resources to allow us to focus on growth,” said Ray. “The Western Hemisphere restructuring will allow us to set out clear objectives for the team and to focus on offering solutions that meet the demands of this region.”

Ray is enthusiastic about the opportunities that TAM can pursue in Latin America and Mexico specifically. Supported by dedicated teams and a clear understanding of this region, TAM’s new structure will allow for growth.

For more information about TAM International’s offerings, please visit, visit www.tamintl.com.

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